

Penet-Chardonnet Grand Cru ~

PENET-CHARDONNET, A BOUTIQUE CHAMPAGNE DESIGNED FOR LOVERS OF AUTHENTICITY AND ENTHUSIASTS OF PERFECTION

Family-owned for five generations, Penet-Chardonnet is an independent, traditional estate that exclusively produces champagne in the prestigious vineyards of Montagne de Reims, France, on 6 hectares of vineyards that are entirely ranked as "Grand Cru", the highest classification within the champagne category.

The family's historical expertise, five generations of obsession for the land and the stringent application of the best handcrafted methods in the region, has allowed the family to perfect the art of producing truly exceptional champagnes.

The estate grown Pinot Noir and Chardonnay grapes are carefully hand-picked and used in all the cuvees. Most of the wines are fermented in stainless steel vats and do not undergo malolactic fermentation, thereby preserving the original acidity of the grapes and enhancing their natural fruit. This, coupled with a minimum of 4 years of ageing 'sur lie' ensures finely moussed Champagnes of depth and real complexity, perfectly reflecting their "terroir" specificity.

Making outstanding, non-vintage Champagnes requires the experienced knowledge of blending the right grapes at the right time from the year's harvest and reserve wines. Penet-Chardonnet has mastered this art of blending for decades, producing a wine with personal style and full of character and distinction.

Only the rarest of excellent vintages allow Penet-Chardonnet to produce the Grande Reserve and Diane Claire, its finest cuvées. Due to the nature of the stringent selection process undergone in creating the Diane Claire, quantities of this preeminent cuvée are very limited.

Penet-Chardonnet champagnes are world-class wines that are made to satisfy the "hedonists" and wine-connoisseurs, especially those who value high-quality, crafted wines and exclusivity. The fruity, complex and full-bodied taste makes them ideal for all occasions and pair perfectly with food.

L'instant Taittinger





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Wine Business Monthly has become the most important general trade periodical in our industry. It is too important not to read.

- George Vierra, consultant and educator

"WBM's approach is to cover a broad spectrum of industry-related topics. A great example is the piece on global warming by David Furer in July of 2006, 'Why the Wine Industry Should Care About Global Warming.' Grape maturity, rootstock and cultivar certification, irrigation monitoring, nutrient manipulation, trellising and crop levels: all of these factors must be considered in trying to understand the puzzle of global warming."



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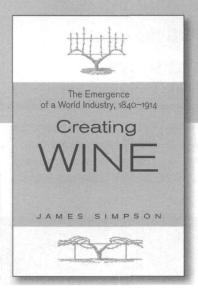
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Creating Wine

The Emergence of a World Industry, 1840-1914 James Simpson

Today's wine industry is characterized by regional differences not only in the wines themselves but also in the business models by which these wines are produced, marketed, and distributed. In Old World countries such as France, Italy, and Spain, small family vineyards and cooperative wineries abound. In New World regions like the United States and Australia, the industry is dominated by a handful of very large producers. This is the first book to trace the economic and historical forces that gave rise to very distinctive regional approaches to creating wine.

"This is an impressive work of scholarship that brings together a wide range of material about the transformation and globalization of the wine industry in the late nineteenth and early twentieth centuries. Wine historians, economic historians, and significant segments of the general public will find much of interest."

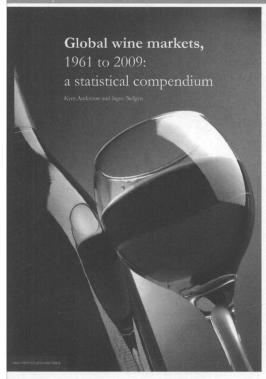
-John V. C. Nye, author of War, Wine, and Taxes: The Political Economy of Anglo-French Trade, 1689-1900

"Creating Wine is a boldly pioneering analysis of the complex process by which such forces as increased trade, rising consumer demand, and frequent economic crisis and disease ruptured the older wine economy and opened the way to a global wine industry in the twentieth century. However excellent, earlier studies in this area do not approach the level of concrete synthesis or analytic coherence this book provides. An impressive achievement."

—J. Harvey Smith, Northern Illinois University

The Princeton Economic History of the Western World Joel Mokyr, Series Editor Cloth \$39.50 978-0-691-13603-5







Global Wine Markets, 1961 to 2009: a statistical compendium

Kym Anderson and Signe Nelgen

Published June 2011

Paperback | 978-0-9870730-2-0 | 468 pp

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This latest edition of global wine statistics not only updates data to 2009 and revises past data, but also expands on earlier editions in a number of ways. For example, it separately identifies an extra eight Asian countries, and includes more than 50 new tables to cover such items as: excise and import taxes; retail expenditure on wine per adult and per bottle and as a percent of national income; the share of domestic sales in off-trade; the shares of the largest firms in national markets and globally; the most powerful wine brands globally; the shares of different winegrape varieties in national and global production; and some pre-1940 wine production and trade data. Perhaps the most significant additions are estimates of the 2009 volume, value and hence unit value of wine production, consumption, exports and imports for four categories: sparkling wines, and non-premium, commercial-premium and super-premium still wines.

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